



Press Release

Development in Brazil:

Laboratoires Anios are taking a majority holding in the capital of Endoclear

Paris, 2nd July 2015. Laboratoires Anios – a European leader in the disinfection of hospital and clinical environments and a reference player for industry and communities linked to accommodation and catering announces the acquisition of an 80% stake in Endoclear, the Brazilian leader in automatic endoscope disinfection processes. It is their third acquisition, and the second overseas, following the takeover of the family company in December 2013 by Bertrand Letartre, Thierry Letartre and Ardian, the independent private investment company.

Based in Cristais Paulistas in the São Paulo state (Brazil) and founded by Carlos Henrique in 1985, Endoclear is a company specialising in the design, development and production of equipment for the automatic endoscope reprocessing. It provides hospitals with an automatic high-level disinfection system for their flexible endoscopes.

Further to the acquisition of Soluscope in April 2014, joining forces with Endoclear will allow Laboratoires Anios to expand their offer of automatic systems for reprocessing endoscopes to Brazil by proposing a complementary offer of chemicals and equipment. Brazil represents a market of 4,800 private hospitals and 2,000 public hospitals. The health sector is expanding fast into cutting-edge technologies, is switching from manual into automatic disinfection, and such acquisition will give Laboratoires Anios the opportunity to strengthen position into a market with strong long-term growth potential.

For Laboratoires Anios, taking a majority holding in Endoclear will facilitate combining of knowledge and expertise. Both companies will profit from complementary input: Endoclear will benefit from leading edge innovation and the highest quality standards of Soluscope, while Soluscope will benefit from Endoclear's expertise in the field, its market-leading position and access to a wide installed base (Endoclear has close to 50% market share in Brazil).

Laboratoires Anios confirm their target to increase international turnover to reach 50% by 2020, positioning the group among world leaders in the hospitals disinfection market.

ABOUT LABORATOIRES ANIOS

N°1 in France and European leader on the disinfection market.

Laboratoires Anios have been producing disinfection products since 1898. A major player in hygiene in hospitals, clinics and medical professions, also present in the cosmetics, pharmaceutical and agrifood industries, or with local authorities linked to accommodation or catering, in France and more than 80 other countries. With 700 employees, 2 production sites and their 1000m² Research Centre in Northern France, 1 production site in the South of France, one in Italy, one in Turkey and one in Argentina, Laboratoires Anios manufactures 120 000 bottles per day and numbers 12 000 professional customers.

ABOUT SOLUSCOPE

N°1 in France on the market for automatic reprocessing of endoscopes.

Soluscope has 132 employees and is the only European company specialising entirely in the reprocessing of flexible endoscopes to offer a complete solution, including automatic disinfection systems, dedicated chemicals, transport, drying and storage devices and data management tools. The stock of more than 3,800 devices throughout the world, puts Soluscope in a leading position on this market in France, Spain, Italy and Australia and New Zealand.

ABOUT ENDOCLEAR

N°1 on the market for automatic endoscope reprocessing in Brazil.

Based in Cristais Paulistas (State of São Paulo in Brazil), Endoclear is a leader in automatic endoscope processing systems in Brazil. The company, founded in 1985 by Carlos Henrique, now has 40 employees and is the leader on the Brazilian market with close to 50% market share.

ABOUT ARDIAN

Ardian, founded in 1996 and led by Dominique Senequier, is an independent private investment company with assets of US\$50bn managed or advised in Europe, North America and Asia. The company, which is majority-owned by its employees, keeps entrepreneurship at its heart and delivers investment performance to its global investors while fuelling growth in economies across the world. Ardian's investment process embodies three values: excellence, loyalty and entrepreneurship. Ardian maintains a truly global network, with more than 350 employees working through ten offices in Paris, London, New York, Beijing, Frankfurt, Jersey, Luxembourg, Milan, Singapore and Zurich. The company offers its 355 investors a diversified choice of funds covering the full range of asset classes, including Fund of Funds (primary, early secondary and secondary), Direct Funds including Infrastructure, Expansion, Mid Cap Buyout, Ardian Growth, Co-Investment and Private Debt.

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