



## PRESS RELEASE

### ARDIAN SELLS ITS MAJORITY STAKE IN ALTAIRES TO NAXICAP PARTNERS

**Paris, September 12<sup>th</sup> 2016** – Ardian, the independent private investment company, announces the signing of an agreement with Naxicap Partners to sell its majority stake in Altares, the French data processing company.

Since 2008, after the merger of BIL (Base d'Informations Légales) and D&B France, Ardian has used its extensive network and expertise to help Altares, which is based in Nanterre, become one of the leading players in B2B data processing.

With a new management team put in place by Ardian, including the appointment of Laurence Augoyard as President of the group in 2014, Altares has seen sustained growth since 2013. This growth has been mainly driven by:

- the digitalization and diversification of its product range after launching new solutions and services with higher added-value, such as Wynbe, Adminiz, Liberfi and Powerlinx.
- the enhancement and expansion of the partnership with Dun & Bradstreet, which most recently resulted in the acquisition of the D&B license in Maghreb, Africa.

François Jerphagnon, Chief Investment Officer of Ardian Expansion, said: "We are proud to have guided Altares in its development and to have participated in its transformation, which has seen the integration of a talented new management team, the launch of a new digital strategy and the acquisition of D&B license in Maghreb. A new promising chapter is about to begin for Altares and its new partners."

Laurence Augoyard, the President of Altares, added: "Ardian has successfully completed its role in the development of Altares and helped the group begin a successful transformation. Its support was crucial in acquiring the D&B license in Maghreb. Altares is now looking forward to continuing its development and growth with Naxicap."

Éric Aveillan, the Chief Executive Officer of Naxicap Partners, added: "We are confident in the potential of Altares Group, notably abroad, and we will use financial and human resources at our disposal to accelerate its development, both in France and abroad."

## ABOUT ARDIAN

Ardian, founded in 1996 and led by Dominique Senequier, is an independent private investment company with assets of US\$55bn managed or advised in Europe, North America and Asia. The company, which is majority-owned by its employees, keeps entrepreneurship at its heart and delivers investment performance to its global investors while fuelling growth in economies across the world. Ardian's investment process embodies three values: excellence, loyalty and entrepreneurship.

Ardian maintains a truly global network, with more than 430 employees working through twelve offices in Paris, London, Frankfurt, Milan, Madrid, Zurich, New York, San Francisco, Beijing, Singapore, Jersey and Luxembourg. The company offers its 490 investors a diversified choice of funds covering the full range of asset classes through Ardian Funds of Funds (comprising primary, early secondary and secondary activities), Ardian Private Debt, Ardian Direct Funds (comprising Ardian Mid Cap Buyout, Ardian Expansion, Ardian Growth and Ardian Co-Investment), Ardian Infrastructure, Ardian Real Estate and customized mandate solutions with Ardian Mandates.

[www.ardian.com](http://www.ardian.com)

## ABOUT ALTARES

As a leading player in the Data Economy, Altares aims to valorize the Data capital of its clients by converting their information asset into economic output. As an independent and trustworthy partner, the Group brings to decision-makers a forward and contextualized vision of the new economy business issues.

In a world full of change, globalization, cloud, big data, open data...Altares collects, aggregates, analyzes, strengthens and structures data in order to make it "smart" and to transform it into an agile decisional tool for General and Operational managers. The group helps its clients transform their data to a growth leverage.

Exclusive partner of Dun & Bradstreet, the first international B to B information network, Altares aims to be the leading partner of big, middle size and small companies. Altares offers to its clients a unique access to a database on about more than 240 million companies in 220 countries. The company has 300 collaborators and achieved sales of 60 million euros.

[www.altares.com](http://www.altares.com)

## ABOUT NAXICAP PARTNERS

One of France's leading private equity companies, Naxicap Partners totals €2 billion of capital under management. Committed and responsible investors, we build solid, constructive partnerships with the entrepreneurs we support on which to base the success of their projects. A subsidiary of Natixis, the company's 38 investment professionals are organized in three teams: Innovation & Growth, Small Caps and Mid-Caps, working from 5 regional offices: Paris, Lyons, Toulouse, Strasbourg and Nantes.

[www.naxicap.fr](http://www.naxicap.fr)

## LIST OF PARTICIPANTS

### ARDIAN

- ARDIAN : François Jerphagnon, Marie Arnaud-Battandier, Arthur De Salins
- EDMOND DE ROTHSCHILD (M&A advisor) : Christophe Marchand, Christian Menard, Arnaud Petit, Sara Rachele Napolitano, Mohamed Rtel Bennani
- EDMOND DE ROTHSCHILD (Financing advisor) : Gregory Fradelizi
- LATHAM & WATKINS (Legal advisor) : Olivier Du Mottay, Coline Dermersedian, Marie-Emeline Cherion
- 8 ADVISORY (Financial VDD) : Stéphane Vanbergue, Benoit Bestion

- ROLAND BERGER (Strategic VDD) / E&Y (fiscal / social / legal VDD) / KPMG (IT VDD)

### **NAXICAP Partners**

- NAXICAP: Éric Aveillan, Laurent Sallé, Aurélien Dorkel, Clémence Rousselet
- EDGE (Legal advisor): Matthieu Lochardet, Claire Baufine-Ducrocq
- ACCURACY (Financial advisor): Rodolphe Pacciarella, Arnaud Lambert, Florence Westermann
- FIDAL (fiscal / social / legal BDD): Florence Olivier, Xavier Houard
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