# Ardian at a glance.

Corporate brochure

AS OF DECEMBER 2023

ARDIAN



Ardian is a world-leading private investment house that operates globally from a network of 19 offices and manages or advises \$160 billion of assets on behalf of more than 1,560 clients globally. Our broad expertise, spanning Private Equity, Real Assets and Credit, enables us to offer a wide range of investment opportunities and is complemented by tailored investment solutions: Ardian Customized Solutions and Private Wealth Solutions.

Ardian's main shareholding group is its employees, and we place great emphasis on developing our people and fostering a collaborative culture based on collective intelligence. Our 1,080+ employees, spread across Europe, the Americas, the United Arab Emirates and Asia, are strongly committed to the principles of Responsible Investment and are determined to make finance a force for good in society. Our goal is to deliver excellent investment performance combined with high ethical standards and social responsibility.

At Ardian, we invest all of ourselves in building companies that last.



"The world in which we operate has changed enormously and our continued success is rooted in our ability to adapt while staying true to our values."

rdian is a leading global investment house that bases its success on building long-term relationships with clients, partners and management teams to create enduring financial value alongside positive environmental and social impact. Founded as a single French buyout fund in 1996, we are still shaped by our European heritage and our fundamental values of excellence, loyalty and entrepreneurship.

Ardian's story is one of continuous evolution and international expansion. We have steadily extended our range of investment activities to offer investors broad access to opportunities in Private Equity, Real Assets and Credit. Since 1999, we have been expanding our international presence, first to London and New York and then adding local teams in European financial centres including Frankfurt, Zurich, Milan and Madrid. Furthermore, we have rapidly increased our presence in the Americas and have also built a strong Asian network, with offices in Beijing, Seoul, Singapore and Tokyo. Early 2023, we opened offices in Abu Dhabi, then in Montréal, Amsterdam and Stockholm.

Although Ardian has experienced extraordinary growth since 1996, we remain at heart cautious and patient investors. The same purpose guides all our endeavours: At Ardian, we invest all of ourselves in building companies that last. This applies as much to the careful, deliberate way we have expanded Ardian as to the diligence with which we manage our investors' money.

The world in which we operate has changed enormously and our continued success is rooted in our ability to adapt while staying true to our values.

More than a quarter-century since the inception of the company, we continue to prosper along with our clients because of the strong, trusting relationships we have formed with them, and our determination to put all our resources at their disposal to help them achieve their goals. In recent years we have used our scale and broad investment expertise to create Ardian Customized Solutions, which builds bespoke portfolios matching each investor's needs, and Private Wealth Solutions, which gives private clients access to opportunities previously reserved for institutions.

As investors, we draw enormous strength from our long-term commitment to make sustainability the key to the way we operate. And as a community of professionals, we know that our drive to become a more inclusive and diverse organization will also make us more successful than ever.

We set out on this journey with an ambitious vision of the impact that finance can have. Our ambition today is greater than ever.

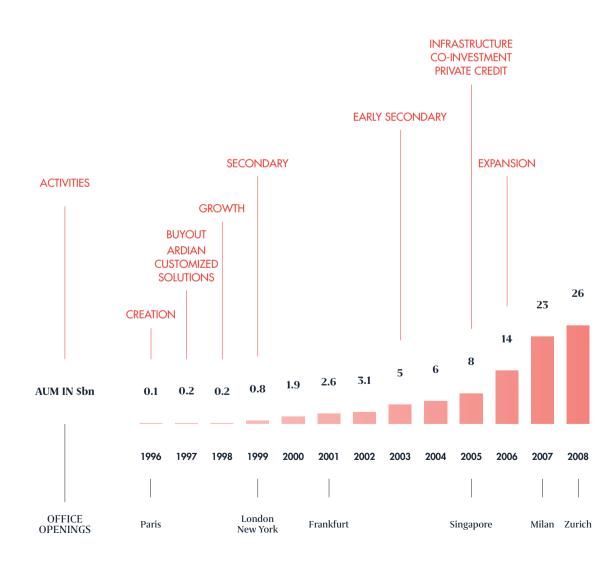
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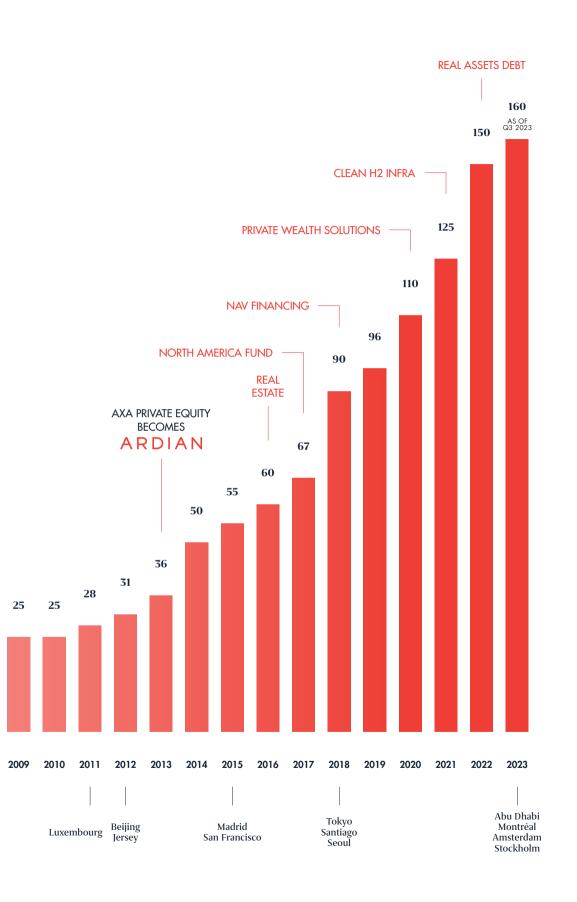
CEO & Founder of Ardian

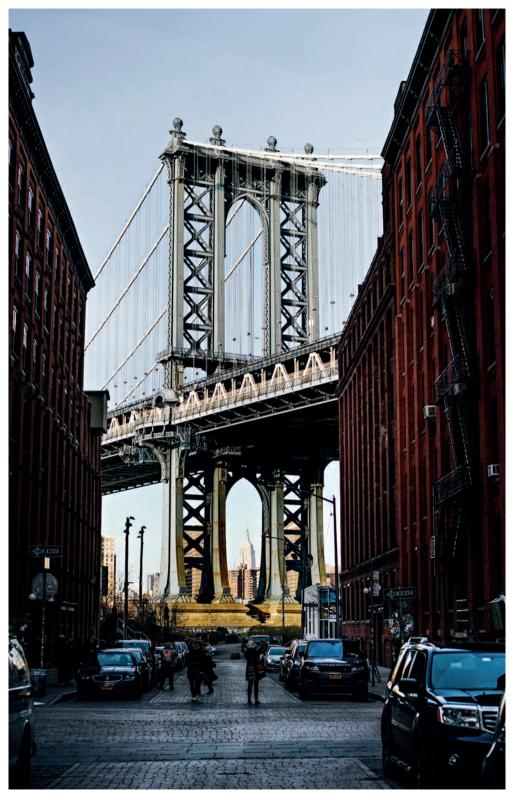
#### THE STORY OF ARDIAN

Since 1996, Ardian has grown from a small single buyout fund into a world-leading private investment house.

Here is our story.







^ Manhattan Bridge, New York, United States

## \$160bn

OF ASSETS MANAGED OR ADVISED

AS OF Q3 2023

1,560 +

INVESTORS

AS OF Q3 2023

\$27.5bn

RAISED IN 2022

\$6.6bn

DISTRIBUTED TO OUR INVESTORS IN 2022

\$21.9bn

INVESTED IN 2022\*

250 +

companies currently invested in

AS OF Q3 2023

\* including \$9.3bn of secondary deal volume, \$2.7bn of primary commitments in 2022 and total amount arranged for Private Credit

#### OUR GLOBAL PRESENCE

We have more than 1,080 employees working from a global network of **19 offices** in **Europe, the Americas, the United Arab Emirates and Asia**.

This allows us to stay close to our clients and companies, wherever they are.





#### AMERICAS

We are a major investor in secondaries, and have growing activities through Buyout, Infrastructure and Co-Investment.

#### EUROPE

Ardian has unrivaled coverage of the main Eurozone economies, Switzerland and the UK thanks to our successful multi-local team structure. We are the biggest foreign private markets player in Italy and Germany, and are extending our presence in Spain.



#### AMERICAS

New York, San Francisco, Santiago, Montréal

#### EUROPE

Paris, Frankfurt, Jersey, London, Zurich, Milan, Luxembourg, Madrid, Amsterdam, Stockholm

#### MIDDLE EAST

Abu Dhabi

#### ASIA

Beijing, Seoul, Singapore, Tokyo





#### MIDDLE EAST

Ardian's office based in Abu Dhabi reinforces its long-term commitment to providing a gateway between Europe and the UAE – and provides a stepping-stone into the wider region.

#### ASIA

We cover the region from four offices in the major financial hubs. We see a growing appetite among Asian institutions to invest in private markets and have increased our presence to provide a more responsive local service for them.

#### OUR COMMITMENT TO PREMIUM SERVICE

## A trusted partner for each of our clients

Ardian places great emphasis on the highest quality client service, rooted in the strong personal relationships we build with our investors. An established Investor Relations department offers best-in-class service for every LP, based on diligence, transparency, and responsiveness. Ardian provides tailor-made solutions and premium service to match each investor's requirements.

#### ARDIAN CUSTOMIZED SOLUTIONS

Ardian is a leading provider of high-quality tailor-made investment solutions for private market asset classes. Our Ardian Customized Solutions allow investors to precisely define their investment horizon and targets, and to select the governance structure and service depth that fit their individual needs.

c.80%

of fundraising from new ACS clients in 2022

#### PRIVATE WEALTH SOLUTIONS

Appetite to invest in private markets is growing strongly among private investors. Ardian has always regarded this investor base as an important part of our investor pool and in 2020 launched the Private Wealth Solutions unit to increase focus on private clients and provide them with investment solutions tailored to their needs.

c.\$1.8bn

raised in 2022

#### A UNIQUE ONLINE PORTAL

#### TRUSTVIEW : ARDIAN

Ardian has developed a proprietary online portal, offering investors personalized access to their investment information. A customized dashboard displays comprehensive data and an overview of investments across Ardian's activities.

Connection to the portal also provides details of new funds and facilitates the subscription process. Trustview enhances the personal service we offer, with automated cash flow projections, significantly improving the client experience.



Place Vendôme, Paris, France ^



"Our role is to understand each client's needs thoroughly and to provide the combination of investment opportunities, advice, information and insight that will deliver the most value – a tailor-made investment solution."

#### JAN PHILIPP SCHMITZ

Executive Vice-President, Head of Ardian Germany and Asia, Head of Investor Relations, Deputy Co-Head Secondaries & Primaries



 ${\boldsymbol \smallfrown}$  Castello Sforzesco, view from Parco Sempione, Milan, Italy



"Only with an effective approach to sustainability will we be able to build companies that last."

CANDICE BRENET

Head of Sustainability

#### OUR COMMITMENT TO POSITIVE CHANGE

How Responsible Investment helps us build companies that last.

We want to create companies that are ethically sound, socially engaged and financially resilient.

Our commitment to sustainability makes this possible.

#### INVESTING IN

#### THE CLIMATE TRANSITION

We reduce our own and our portfolio companies' carbon emissions by investing in renewables and clean energy technologies.

#### INVESTING IN A FAIRER SOCIETY

We promote equality of opportunity and collective rewards for collective efforts in Ardian, in our portfolio companies and, through them, in society at large.

### INVESTING IN MEASURABLE IMPACT

We support our companies and sponsors to contribute positively and make the changes that a more sustainable future will demand. 190

portfolio companies and assets supported since 2009

AS OF Q3 2023

31,000+

employees of 43 portfolio companies have benefited from profit-sharing at exit by Ardian since 2008, representing

1 to 6 months' salary – AS OF Q4 2022

98%

of assets managed or advised covered by our 2023 ESG data collection campaign

## FOUNDATION

Created in 2010, the Ardian Foundation promotes social mobility around the world by supporting deserving youth through scholarships, cultural activities and mentoring.

200 +

countries: Germany | China | United States France | Italy | Luxembourg | Chile | Spain Switzerland | United Kingdom | Singapore projects coming from employees supported in 2023

partners charities

Ardian employees engaged with the Ardian Foundation



## We offer broad exposure to private markets

Ardian's aim is to help each client find the best way to achieve their investment objectives using private market assets.

The breadth of our offering is a vital part of the solutions that we deliver, spanning our own funds and Ardian's privileged access to primary fundraisings by other leading sponsors globally. But our flexibility in seeking tailored solutions for clients is equally important. Whichever route investors choose. our approach remains the same: our local investment teams in each market form long-term partnerships with entrepreneurial managers and work together to build resilient, high-quality businesses that are fit to face the future.

Ardian's investment activities cover three broad asset classes:

Private Equity, Real Assets and Credit, which are complemented by tailored investment solutions:

Ardian Customized Solutions and Private Wealth Solutions.

#### PRIVATE EQUITY

\$119bn

SECONDARIES & PRIMARIES

CO-INVESTMENT

BUYOUT

EXPANSION

GROWTH

NORTH AMERICA FUND

REAL ASSETS

\$31bn

INFRASTRUCTURE

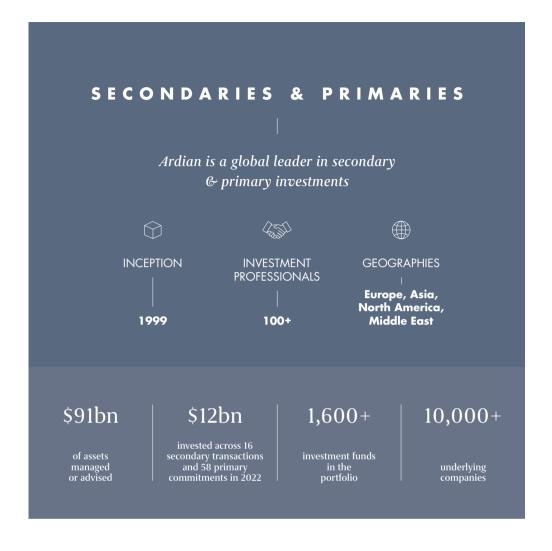
REAL ESTATE

REAL ASSETS DEBT

C R E D I T \$10bn

PRIVATE CREDIT

NAV FINANCING



#### SELECTED PRIMARY COMMITMENTS

Infrastructure fund	North America fund	<b>Europe fund</b>	Global fund
Antin Infrastructure V	Harvest IX	PAI VIII	Silver Lake VII
Dec. 22	Dec. 22	Dec. 22	April 22

#### SELECTED SECONDARY TRANSACTIONS

Secondary		Infrastructure Secondary	
€2.9bn	\$2.2bn	\$680m	
August	Crabapple	Peace II	
March 23	Sept. 23	Oct. 22	

## CO-INVESTMENT Privileged access to top-tier private equity deals INCEPTION **GEOGRAPHIES PROFESSIONALS Europe** North America Asia 2005 23+ \$7bn c.\$5bn 140+ c.\$500m transactions invested since 2005 managed or advised committed each year on average



























































## EXPANSION Supporting European entrepreneurs' international ambitions INCEPTION PROFESSIONALS 2006 30+ **Continental Europe** €50m to €500m \$5bn 60 +180+ build-ups completed since inception

































































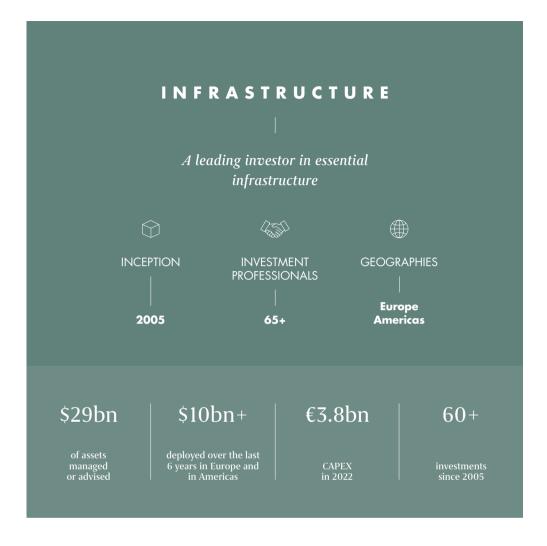








Portfolio companies







































FIDIA 12/2019 Italy Milan 8,450sqm AREEF II



CARL<sup>2</sup>
11/2018
Germany
Berlin
30,558sqm
AREEF I & II



12/2021 Spain Madrid 13,600sqm AREEF II

Boulogne-Billancourt - 2Carl is a shared transaction between AREEF I & AREEF II, it is counted once in AREEF II. \*MPS portfolio represented as 3 buildings.



Ardian Real Estate
Debt fund is classified
as Article 8, requiring
portfolio-level reporting
on specified ESG
characteristics

Senior Debt Fund benefitting from a full security package

Opportunistic debt with a compelling risk / return profile

Ardian Real Estate Debt offers a differentiated approach based on financing Build-to-Green to Manage-to-Green strategies Expected granular portfolio of 15 to 20 investments

#### PORTA NUOVA PORTFOLIO - Milan, July 2022

We participated in a syndicate of lenders to provide debt finance to a highly regarded Italian sponsor that is refurbishing a mixeduse portfolio in Porta Nuova, part of Milan's central business district. The portfolio is mainly composed of office and residential properties that will be refurbished to improve their environmental impact, together with a lease up strategy. The project is in line with Ardian's focus on sustainability: the sponsor aims to create "zero fossil fuel" buildings with ESG certifications from LEED and WELL for eligible buildings.

#### CHARONNE - Paris, April 2023

ARED successfully structured the senior financing of the acquisition and restructuring of a mixed-use asset in the heart of Paris. The asset will be redeveloped, while preserving its historical character, to insert itself in the district's daily life. Furthermore, the capex program includes a strong sustainable approach by contributing to the energy transition, utilizing bio-sourced resources and creating green spaces. The project is in line with ARED's strategy to accompany sponsors in the transformation of obsolete real estate assets into sustainable modern buildings.

## PRIVATE CREDIT A leading financing partner for Europe's mid-market companies, offering a broad range of financing solutions INCEPTION **INVESTMENT GEOGRAPHIES PROFESSIONALS** 2005 25 **Western Europe** \$8bn \$3.7bn 156 managed or advised over the last 18-24 months generations of funds the team since 2005 and 119 exits

































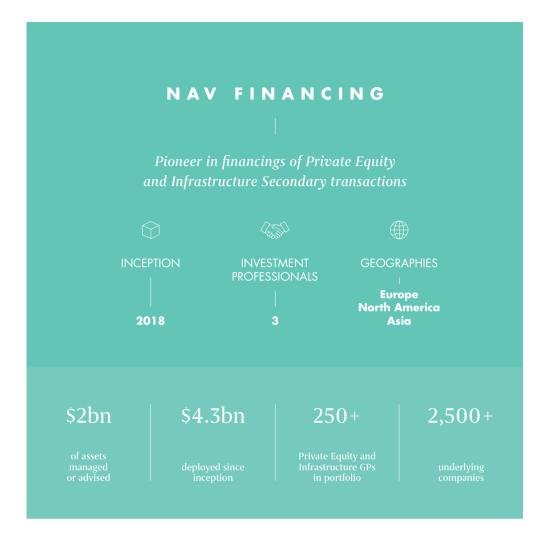












#### SELECTED SECONDARY TRANSACTIONS

Infrastructure Secondary

\$313m 43 LP interests Dec. 22 **PE Secondary** 

\$300m 94 LP interests Dec. 22 **PE Secondary** 

\$60m

300+ LP interests Aug. 23

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