

PARIS
MARCH 9, 2022

Ardian launches Real Estate Debt strategy

The strategy deepens Ardian's expertise and presence in European real estate.

Ardian, a world-leading private investment house, today announced the creation of a Real Estate Debt activity to manage funds and mandates related to finance pan-European real estate projects.

Ardian Real Estate Debt will be managed by Arnaud Chaléac, as Head of Ardian Real Assets Debt. With more than twenty years' experience in finance, and Co-Head of Group Finance at Ardian since 2008, he has developed a strong expertise in structured financing. Arnaud Chaléac joined Ardian fourteen years ago after working with major French groups across the sector, including Air Liquide, Kering, and Crédit Agricole.

He will be supported in this new activity by Sandrine Amsili, Managing Director, who will develop the platform alongside him. Sandrine has 20 years' experience in the real estate sector, including 17 years in real estate debt. Prior to joining Ardian in 2021, she held several management positions, including at Europhypo, CBRE Global investors, and most recently as Director of real estate debt at SCOR Investment Partners, where she helped create the company's platform.

The Real Estate Debt activity will focus on senior debt and will seek to finance, alongside banks, in European real estate projects. All investments will have a strong ESG angle – in line with Ardian Real Estate's wider strategy – to create spaces and places for more sustainable and decarbonized cities. This strategy complements Ardian's Real Estate activity, which is led by Stéphanie Bensimon.

With significant experience in financing, the team has access to a broad and diversified internal platform that includes the entire Ardian network and all its resources. It will also draw on the expertise of Ardian local teams in France, Germany, Italy and Spain.

"Real estate is an important growth driver for Ardian. We have great ambitions so the launch of our new Real Estate Debt activity is a logical next step in our development. The team, led by Arnaud Chaléac with the support of Sandrine Amsili and our European network, combines in-depth knowledge of the sector with expertise in debt structuring. Our ambition is for Ardian to become a key player in real-estate debt management and I am confident in our ability to meet growing demand from investors to access projects that contribute to the real economy."

● DOMINIQUE SENEQUIER ● FOUNDER AND PRESIDENT OF ARDIAN

"With the creation of the real estate debt activity we will be able to support major real estate investors with project financing, especially as leading banks increasingly need alternative lenders like Ardian Real Estate Debt as partners. With a team of recognized experts, excellent market access and the confidence of financial partners, we are well positioned to offer our clients an attractive risk/return profile and contribute to the growth of the real estate debt market in Europe."

● ARNAUD CHALÉAC ● HEAD OF ARDIAN REALASSET DEBT AND CO-HEAD OF GROUP FINANCE OF ARDIAN

“Since 2016, Real Estate at Ardian has grown significantly. Equity investments through two generations of value added funds have enabled the deployment of more than €3.7 billion of real estate assets in major European capitals, with a balanced risk profile and excellent performance. This new real estate debt platform complements our offer and will help meet the needs of investors seeking a secure debt return with a major real estate focus. For the coming years, our real estate development ambitions remain strong across the different risk profiles offered by our real estate markets in Europe.”

● STÉPHANIE BENSIMON ● HEAD OF REAL ESTATE AT ARDIAN

ABOUT ARDIAN

Ardian is a world-leading private investment house with assets of US\$125 billion managed or advised in Europe, the Americas and Asia. The company is majority-owned by its employees. It keeps entrepreneurship at its heart and focuses on delivering excellent investment performance to its global investor base. Through its commitment to shared outcomes for all stakeholders, Ardian's activities fuel individual, corporate and economic growth around the world. Holding close its core values of excellence, loyalty and entrepreneurship, Ardian maintains a truly global network, with more than 850 employees working from fifteen offices across Europe (Frankfurt, Jersey, London, Luxembourg, Madrid, Milan, Paris and Zurich), the Americas (New York, San Francisco and Santiago) and Asia (Beijing, Singapore, Tokyo and Seoul). It manages funds on behalf of more than 1,200 clients through five pillars of investment expertise: Secondaries, Direct Funds, Infrastructure, Real Estate and Private Debt.

www.ardian.com

PRESS CONTACT

ARDIAN

HEADLAND

ardian@headlandconsultancy.com